



# Modern Healthcare

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## Largest healthcare management consulting firms

Ranked by 2018 total healthcare revenue

RANK	COMPANY	HEADQUARTERS	TOTAL PROVIDER CONTRACTS 2018	TOTAL HEALTHCARE CONTRACTS <sup>1</sup> 2018	TOTAL PROVIDER REVENUE 2018 (\$ IN MILLIONS)	TOTAL HEALTHCARE REVENUE <sup>1</sup> 2018 (\$ IN MILLIONS)
1	Deloitte Consulting	New York	—	—	\$923.0	\$2,351.9
2	Optum	Eden Prairie, Minn.	—	—	430.0	990.0
3	Vizient	Irving, Texas	817	817	336.4	336.4
4	FTI Consulting	Washington, D.C.	1,614	1,614	295.2	295.2
5	Gallagher	Rolling Meadows, Ill.	17,021	19,087	221.3	280.3
6	Berkeley Research Group	Emeryville, Calif.	242	589	126.5	203.5
7	Nordic	Madison, Wis.	163	998	18.0	190.0
8	Crowe	Chicago	1,970	1,970	172.9	172.9
9	West Monroe Partners	Chicago	180	400	20.0	100.0
10	RSM US	Chicago	—	—	56.0	93.6
11	GE Healthcare Partners	Chicago	66	66	90.0	90.0
12	Dixon Hughes Goodman	Charlotte, N.C.	2,979	2,990	56.7	57.2
13	PYA	Knoxville, Tenn.	3,311	3,311	57.2	57.2
14	BKD CPAs & Advisors	Springfield, Mo.	7,555	7,685	53.3	53.3
15	Huron <sup>2</sup>	Chicago	—	—	42.7	42.7
16	CLA (CliftonLarsonAllen)	Minneapolis	3,343	3,343	42.5	42.5
17	Baker Tilly	Chicago	790	1,021	15.7	36.0
18	Point B	Seattle	190	296	25.8	33.9
19	Cope Health Solutions	New York	110	110	22.2	22.2
20	Clarity Insights	Chicago	7	19	1.0	22.0

Note: Information is self-reported from companies responding to Modern Healthcare's 2019 Management Consulting Firms Survey. Accenture, Alvarez & Marsal, ECG Management Consultants, Ernst & Young, KPMG, McKinsey & Co., Oliver Wyman, PricewaterhouseCoopers and Quorum Health Resources did not participate in the 2019 survey. Healthcare IT firms and revenue-cycle management firms are omitted from the above ranking and will be ranked in a future issue.

<sup>1</sup>Total healthcare contracts and total healthcare revenue represent consulting work with providers as well as other sectors of the healthcare industry.

<sup>2</sup>Huron's healthcare revenue figure was originally reported erroneously: 2018 total healthcare revenue is \$364.8 million.

Source: Modern Healthcare's 2019 Management Consulting Firms Survey

Information in this chart may be subsequently revised at the discretion of the editor.

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