

# TOP TEN

Ways to create sustainable savings



<b>1</b>	<b>Indirect Procurement Efficiency</b>	<i>How do we manage spending on non-product expenditures?</i>
<b>2</b>	<b>Organizational Span of Control Analysis</b>	<i>How many management layers do we need?</i>
<b>3</b>	<b>Benefit Plan Design and Efficiency</b>	<i>How do we know we have the most efficient benefit plans?</i>
<b>4</b>	<b>Back Office Efficiency</b>	<i>How can we consolidate the back office and IT for efficiency?</i>
<b>5</b>	<b>Facility and Real Estate Efficiency</b>	<i>How do we know if we have the best rates, utilization and pricing?</i>
<b>6</b>	<b>Marketing Spend Efficiency</b>	<i>How do we validate the ROI on our Marketing programs?</i>
<b>7</b>	<b>Transportation and Logistics Efficiency</b>	<i>How do we maximize efficiency in our supply chain?</i>
<b>8</b>	<b>Legal Entity Structure and Tax Efficiency</b>	<i>Are we capturing all the tax benefits that we are legally entitled to?</i>
<b>9</b>	<b>Energy Consumption Efficiency</b>	<i>How do we minimize our energy usage without compromising value?</i>
<b>10</b>	<b>Return on Investments of our Projects</b>	<i>Before we launch and after we finish our projects, how do we validate the ROI?</i>